



SILOAM

FAMILY HEALTH CENTER

ANNUAL REPORT

2015





OUR MISSION

TO SHARE
THE
LOVE OF
CHRIST BY
SERVING
THOSE
IN NEED
THROUGH
HEALTH
CARE.

DEAR FRIENDS OF SILOAM,

On behalf of the leadership at Siloam, welcome to the “New Nashville!” As most of us can agree, it is exciting to belong to a city that is economically vibrant, growing, and diverse. Cranes, languages, and great restaurants alike are multiplying all around us. But a funny thing happened on the way to our prosperity. Nashville still ranks as one of the unhealthiest cities in the country, with far worse health outcomes and rates of insurance for the poor than our peer cities. Our city has become a magnet for health care innovation – yet also a case study for its failures.

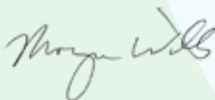
Enter Siloam Family Health Center. Anchored in our mission of Christ-centered health care for the most vulnerable, a tradition of professional excellence, and our unique capacity for bridge-building between diverse communities, Siloam has risen to play a unique and vital role in Nashville’s social safety net. The numbers alone are impressive: 5,038 individual patients cared for, 21,334 patient visits, 82 homelands, 70 languages, 41 staff, 300+ volunteers, 40 student preceptorships, 225 patients now have affordable insurance options and are transitioning out to make room for others who have no options; and two innovative new programs to take whole-person care outside our walls where patients live, work, and pray.

But the lasting impact is found in the faces – and the stories. From our immigrant and refugee patients poised to invigorate our community, to our dedicated staff who could have their pick of other jobs, to our students and volunteers learning to integrate faith and medicine, to our partner churches and organizations opening their eyes to our new neighbors, a ripple effect is cascading outward from Siloam – a “good infection” of God’s grace that is helping to make our city truly whole.

Thank you so much for partnering with us in this vision. We hope this impact report from fiscal year 2014-15 offers an encouraging glimpse of some of the ways your investment has made a difference. As we approach our 25th anniversary in 2016, there is even more to come. We hope you will continue to partner with us – and invite others to do the same!



Tim Jones, MD



Morgan J. Wills, MD,
MATS, FACP



TIM JONES, MD
Chairman of the Board



**MORGAN J. WILLS,
MD, MATS, FACP**
President & CEO



SILOAM CONDUCTED

21,334

PATIENT
ENCOUNTERS

LAST YEAR SILOAM
CARED FOR



5,038

INDIVIDUAL
PATIENTS

SILOAM'S
PATIENTS COME FROM



82

HOMELANDS

OUR PATIENTS SPEAK



70

LANGUAGES

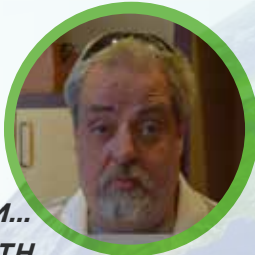
***"THANKS TO SILOAM
FOR FILLING A HOLE
IN MY HEART."
DONNA, TENNESSEE***



***"THE SUPPORT AND
PEOPLE OF SILOAM ARE
KEEPING ME ALIVE."
WILLIAM, GUATEMALA***



***"WITHOUT SILOAM...
I'D HAVE NO HEALTH
CARE AT ALL."
MARK, TENNESSEE***



***"BECAUSE OF SILOAM,
I HAVE A DOCTOR,
MEDICINE, A COUNSELOR
AND SPIRITUAL CARE."
MARTHA, MEXICO***



***"AT SILOAM...
I NEVER FEEL
FOREIGN."
SARKAUT, IRAQ***



***"WHEN I'M AT
SILOAM, I FEEL
LIKE I'M WITH MY
FAMILY."
HENA, BANGLADESH***

"AT SILOAM... I NEVER FEEL FOREIGN." SARKAUT, IRAQ

WHOLE-PERSON HEALTH CARE

Treating not just the physical but also the emotional, spiritual, and social determinants of health.

DOUG MANN PASTOR

“As a pastoral caregiver, I’ve seen firsthand how the love of Christ has impacted the lives of our patients as the Lord has poured out His grace, healing and hope. Coming from war-torn homelands many are abused and oppressed. They have found a great measure of freedom through the ministry of Siloam as He brings deep healing and reconciliation with a God who loves them dearly.

REBECCA SWIFT, LCSW BEHAVIORAL HEALTH CONSULTANT

“Including behavioral health as part of the primary care at Siloam helps facilitate knowing and understanding our patients. Our patients are more than a diagnosis, a complex illness, or a lab value. They are children of God who have dignity, worth, and lives deserving of being heard. Digging deeper into their lives allows us the chance to hear our patients’ struggles, to celebrate their successes, to teach them about the mind/body connection, and to walk alongside them as they learn strategies to cope with their lives.”

LINDSAY SECHSER, LMSW SOCIAL WORKER

“Having a social worker available in a primary care setting is crucial in addressing the social determinants of health. My role provides patients the opportunity to share their story and feel known by the team. They learn about community services that strengthen their self-sufficiency and support system, such as: immigration assistance, financial assistance, legal assistance, employment assistance, prenatal care, insurance options, and many more.”

*“Our patients are more
than a diagnosis.”*

Rebecca Swift, LCSW, Behavioral Health Consultant



VOLUNTEER IMPACT



319

VOLUNTEERS



13,105

HOURS SERVED



\$394,784

DONATED VALUE OF SERVICE



AVERAGE HOURS
OF SERVICE PER
VOLUNTEER



DAVID HUNTER, RADIOLOGIST

My motivation to serve at Siloam comes from Him who saved me, Jesus Christ. I pray that my patients would see Him in me, and every volunteer and staff member. Over the last eight years I have volunteered here, it has been a blessing to have Dr. Jim Henderson's counsel and see his compassionate care, to have Dr. Morgan Wills as the mature Christian leader with excellent clinical and teaching skills, and to have Pastor Doug Mann as an encourager and good friend in Christ, among countless other staff who have been uniformly gracious.

RENATA PLASENCIA, SPANISH MEDICAL INTERPRETER

The hardest day of my life was the day I found out I could no longer be a patient at Siloam because I had finally qualified for insurance options. After receiving such tremendous care by Siloam's incredible staff I was deeply afraid that I would just be another "number" at a different clinic. But then, Karen Stevens (former Volunteer Manager) asked me if I would be willing to volunteer as a Spanish medical interpreter. Since 2004, I've been volunteering every Saturday morning because I wanted to give back to a place that gave me so much.

"...I've been volunteering every Saturday morning because I wanted to give back to a place that gave me so much."

Renata Plasencia, Spanish Medical Interpreter

PARTNERSHIPS

Anatomic & Clinical Lab Associates
Belmont University /
Belmont College of Pharmacy
Catholic Charities -
Refugee Services
Centerstone Mental Health Centers
CRIT (Center for Refugees &
Immigrants of TN)
Dispensary of Hope
Ducklo Eye Care
East Tennessee State University
Family and Children's Service
HCA /
TriStar Family of Hospitals
Hillsboro Imaging - Vanderbilt
Interfaith Dental Clinic
Lenscrafters Gift of Sight Program
Meharry Medical College
Men of Valor
Metro General Hospital

Metro Public Health Department
Mid-State Cardiology - PAN
Milam Optical
Nashville General Hospital
Nashville Skin and Cancer
Nashville Task Force on Refugees/
Immigrants
NICE (Nashville International Center for
Empowerment)
Outpatient Diagnostic Center
PassPort Health Communications
Premier Radiology
Project Access Nashville
Quest Diagnostics
Radiology Alliance
Saint Thomas Health
STAR Physical Therapy
TAPIT (Tennessee Assoc. of
Professional Interpreters/Translators)

Tennessee Oncology
Tennessee Office for Refugees
Tennessee Orthopedic Alliance
Tennessee State University
The Next Door
The Path Group
Tennessee Department of Health
Trevecca Nazarene University
University of TN College of Social Work
Vanderbilt Health 100 Oaks
Vanderbilt Institute for Global Health
Vanderbilt Medical Group
Vanderbilt University Medical Center
Vanderbilt University Schools of
Medicine and Nursing
World Relief Refugee Services
YMCA of Middle Tennessee

BELMONT UNIVERSITY COLLEGE OF PHARMACY

"Belmont student pharmacists assigned to Siloam grow abundantly, expanding their cultural knowledge, caring passionately, and gaining inter-professional skills for the improvement of others."

Dr. Philip E. Johnston, Professor and Dean, College of Pharmacy

WORLD RELIEF

"If it weren't for Siloam being willing to stand in the gap when TennCare is delayed for our clients we would have had to turn refugees away and probably close our doors."

Anna Beth Walters, Resettlement Director



2014 SILOAM FAMILY HEALTH CENTER BREAKFAST

WEST END COMMUNITY CHURCH - DECEMBER 5TH, 2014

The 2014 breakfast was a fruitful opportunity for Siloam to expand its reach in the Nashville community. Over 370 people gathered on December 5th to hear directly from patients and staff about the work Siloam is doing to provide whole-person health care to the uninsured. The event raised \$142,341 and of the 227 people who gave financially, 121 were first-time donors.



TALES FROM THE FRONT LINE : AN EBOLA FIGHTER'S STORY OF SERVICE & SURVIVAL

MONTGOMERY BELL ACADEMY - MARCH 31ST, 2015

Siloam and Hope Through Healing Hands hosted this event as a collaborative effort to raise financial support for a new generation of global health care heroes both at home and abroad. Over 500 people attended and heard from Ebola fighter and survivor Dr. Ian Crozier, through an interview with Senator William H. Frist about the ongoing global Ebola crisis.



THANK YOU TO OUR DONORS

“I support Siloam because of the mission of sharing the love of Christ by serving those in need through health care. I also see the quality of care given when I volunteer there.

It is a well-run organization that exemplifies 10 core values I believe in as well: love, hospitality, excellence, compassion, mercy, integrity, stewardship, partnership, prayer, and discipleship.”

Susan Patton

DONOR RECOGNITION

\$1,000-\$2,499

Ellen and John Anderson
Stacey and Hal Andrews
Rachel and Rick Apple
Mary Ann and Ron Arildsen
Joy Arnold
Jackie Baas
David Baker
Melinda and Jeff Balser
Jean Ann and Barry Banker
Ann and Mike Bodnar
The Bodnar Foundation
Ali and Blake Bollinger
Charlie Bryan
Ann and Frank Bumstead
John Cain
Trudy and Bill Carpenter
Christy Cole
Laura and Dan Connor
Ashley and Joe Cook III

Mary and Charlie Cook
Judy and Joe Cook, Jr.
Waverly Crenshaw
Meg and Lynn Crew
Crittenden Foundation
Helen and Harvey Cummings
Laura and Brad Currie
Maureen and Jim Danly
Pam and Keith Day
Laura and Mark Denison
Lee Lee and Wally Dietz
Tracey Doering
Mary and Daniel Donnelly
Mary and Gale Dougherty
Shelley Duryee
Darlene and Brandon Dyson
Sarah and Tony Earley
EBS Foundation
Kenneth and Anne Ehst

Sharon and James Elrod
Beatriz and Ricardo Erasso
Erie Chapman Foundation
Sue and Bob Fisher
Joan and Benton Fisher
Susan and Houston Flippin
Meredith and Joseph Flynn
Kim and Vaughn Frigon
Senator Bill and Tracy Frist, M.D.
Melissa and Bobby Frist, Jr.
Karen and Mike Garfield
Shirley and Bob Garth
Carolyn and Andrew Goddard
Nathan Greene
Susan Greenhut
H. Evan Zeiger, Jr. & Margaret Zeiger
Charitable Foundation
Wes Harrell
Christy and Jonathan Harrell

DONOR RECOGNITION

Rowland Hawkins
Marion and Randy Hearon
Jill and Ben Heavrin
Beth and Doug Heimburger
Mimi and Russ Heldman
Lynn and Jim Henderson
Docey Henderson
Jerry Herbert
Leslie and Chuck Higgins
Ruth and Rufus Howe
Rachel and Seth Huber
The Hunt Family Foundation of
Nashville, TN
David Hunter
Joan and Thomas Hutchinson
Nancy Lea Hyer and Jim Russell
Libby and Jim Johnson
Bridget and Scott Johnson
Pat and Tony Johnston
Sally and Tom Kanaday
Candace and Arvinhd Kanagasundram
Shawna and Rob Keller
Marta Klock
Kristen and Paul La Scola
Ava and Ken Laws
Louis R. Draughton Foundation
Linda and Wayne Lowe
Jennifer and Jim Loyd
Major Commercial Cleaning, Inc.
Dabney and Doug Mann
Linzi and Kirk McConnell
Betty and Conn McConnell
Morgan and Brent McDonald
Leslie and Scott McGilberry
Louise and Donald McKenzie
Mary and Mike McMillen
Bette Sue and Bob McNeilly
Blair and Rob Metcalf
Kelly L. Moore, MD
Kay and Anthony Morreale
Music City Dental, PLLC
Elisabeth and Tim Myers
Phoebe and Marvin Nischan
William Norton
Ben Patton

Carole and John Peterson
Jim Phillips
Sandi and Brent Ponce
Meredith and Brian Pugh
Evelyn and Dan Raines
Mary Ready and Tim Taylor
Andy Reese
Regional Care Hospital Partners
Becky and Bill Richards
Katie Richards
Susie and Russell Ries
John Riggan
Ken and Delphine Roberts
Alice and Adrian Rodriguez
Beth and Tim Scarvey
Schneider Electric
Mary and Ben Sensing
Susan and John Shuster
Jen and Dave Steinert
Karen H. Stevens
Dale and Ken Stone
Pam and Joe Storey
Deborah and Arthur Strange
Li and Eric Sullivan
Weeza and Don Swain
T & T Family Foundation
William Taylor
TBH Global Asset Management, LLC
Julie and Scott Thomas
Gail and John Thompson
TN. Biker Medical Clinic
UBS
Vanderbilt University Medical Center
Bob Waldschmidt
Michael Warren
Elizabeth and Ron Wells
Laura and Ryan Wells
Nancy and Dave West
Williams-King Foundation
Maggie and Justin Wilson
Linde and Blair Wilson
Steve Woody
Kelley and Tri Yandell

DONOR RECOGNITION

\$2,500-\$4,999

Diana and Robert Bird
Joy and Gary Brandon
The Community Foundation of Middle
Tennessee, Inc.
Gina and Richard Curtis
Debbie Edmondson
Glenda and David Emery
Patsi and Steve Flatt
Carol and Robert Frist, M.D.
GE Foundation
Virginia George
Sara and Stephen Harvey
Brittany and Eric Hendrickson
Nicole and Craig Huseby
Joan and Allen Kaiser
Susan and Mac Kelton
Lee Company
Lee, Danner & Bass, Inc.
Wendy and John Leonard
Kristin and Ben Martel
Betsy and Tim Martin
Maude Parks Memorial Fund
Robert and Tracy McCarthy
Ann Marie and Martin McNamara
Margie and Jackson Moore
Phi Delta Theta, TN Alpha Chapter
Pinnacle Financial Partners
Benning and Greg Ratliff
Jana Sinclair
Jeff Skinner
Michael Steininger
Susan G. Komen® Greater Nashville
Pam and Larry Swift
Elisa and Mayne Thiele
Irene and Ridley Wills II
Sammye Woods

\$5,000-\$9,999

Christen and Dr. Cole Barfield
Mary and Lee Barfield
Laura and Mike Bouldin
Boulevard Bolt
Mindy and Bob Boyce
Donna and Russell Dunn
The Frist Foundation
The Graham and Carolyn Holloway
Family Foundation
Gay and John Greer
Jane and Brevard Haynes
Sherri Shaw Hodde
Linda and David Holst
Christiana and Chris Hudson
R. Milton and Denice Johnson
Jill and Tim Jones
Brock and Corinne Kidd
Phil and Laura Kuo
Saskia and David Lewis
Tracy Marks
Sharon and Gary North
Paula S. Henson Foundation
Patsy and Matt Powers
Restoration Foundation
Carolyn and Paul Riviere
Margaret and Patrick Showalter
Betty and Steve Stroud
Masami and Richard Tyson
Ruth and Bill Wassinger
Bill and Karen Wells
Jule and David West
Jerry and Ernie Williams
The Williamson, Martin &
Brooke Family Foundation
Taylor York
Sarah and Stephen Young

\$10,000-\$24,999

BlueCross BlueShield of Tennessee
Health Foundation
Carrie Parks Wilson Trust
Mrs. William Sherrard Cochran
Cindy and Jay Dawson
Libby and John Dayani
The Dorothy Cate and
Thomas F. Frist Foundation
Trish and Tommy Frist
Joe C. Davis Foundation
Kharis Foundation
Amy and Jason Robbins
Saint Thomas Health
Frank Stevens

\$25,000+

Baptist Healing Trust
Care Foundation of America, Inc.
The Charis Foundation, Inc.
Devine-Majors Foundation
The Fugitive Foundation
HarperCollins Christian Publishing
The HCA Foundation
HCA/TriStar Health
Ingram Industries, Inc.
James R. Meadows, Jr. Foundation
Presbyterian Women in the Presbyterian
Church (U.S.A.), Inc.
The Memorial Foundation, Inc.

SUPPORTING CHURCHES

Belmont Church
Brentwood Baptist Church
Christ Church
Christ Church Cathedral
Christ Community Church
Christ Presbyterian Church
Church of the Holy Spirit
Covenant Presbyterian Church
Downtown Presbyterian Church
First Evangelical Lutheran Church
First Presbyterian Church, Nashville
Forest Hills Baptist Church
Glen Leven Presbyterian Church
Grace Community Church
Hillsboro Presbyterian Church
Immanuel Baptist Church
Nashville Korean United Methodist Church
St. Bartholomew's Episcopal Church
St. George's Episcopal Church
Strong Tower Bible Church
The Village Chapel
West End Community Church
West End United Methodist Church
Woodmont Baptist Church
Woodmont Christian Church

FINANCIALS

BALANCE SHEET

CASH
\$1,467,765

SECURITIES
\$1,814,748

PROPERTY &
EQUIPMENT
\$1,964,975

OTHER ASSETS
\$590,121

Total Assets: \$5,837,609

CURRENT LIABILITIES
\$220,677

TOTAL EQUITY
\$5,616,932

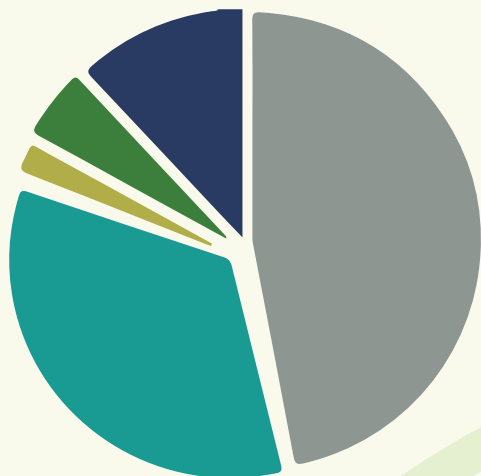
Total Liabilities + Equity:
\$5,837,609

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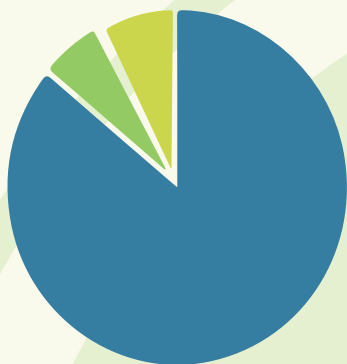
INCOME VS. EXPENSES

- INCOME: \$4,091,209
- EXPENSES: \$3,871,777



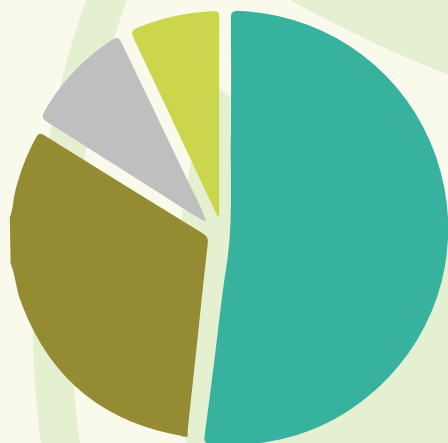
TOTAL INCOME

- Contributions (47%)
- Service Contracts (34%)
- Donated Services (12%)
- Patient Fees (5%)
- Investment Income (2%)



INCOME ALLOCATION

- Program Services (86%)
- Fundraising (8%)
- Administrative (6%)



FUNDING SOURCES

- Individuals (52%)
- Grants (32%)
- Churches (9%)
- Corporations (7%)



SILOAM

FAMILY HEALTH CENTER

SHARING THE LOVE OF CHRIST BY SERVING THOSE IN NEED
THROUGH HEALTH CARE.

820 GALE LANE NASHVILLE, TN 37204

WWW.SILOAMHEALTH.ORG