



2023 ANNUAL REPORT



SILOAM HEALTH

Health Care Transformed By Love

DEAR SILOAM PARTNER,

On behalf of the board and staff of Siloam Health, we want to extend our gratitude as we reflect on what God accomplished during the 2022-23 fiscal year. Because of your generosity, more uninsured and underserved neighbors continued to rely on Siloam for whole-person health care that leads to healthy, flourishing lives.

July 2022 through June 2023 was an eventful year! We celebrated our 30th Anniversary with several events, a 12-month prayer initiative, and a 30th Anniversary Gala in November. It was a wonderful time to look back and reflect on all the Lord did through Siloam Health over three decades and an opportunity to imagine what God might do in the next 30 years. **Amidst the celebration, reflection, and imagination, he was preparing us for a new season at Siloam.**

In the fall of 2022, Dr. Morgan Wills announced he would be leaving his role as Siloam's CEO to join the founding faculty at the new Thomas F. Frist, Jr. College of Medicine at Belmont University. Morgan's 22+ years of service were a great gift to Siloam and he left the organization in a place of health and strength, ready for the next chapter of sharing the love of Christ by serving those in need through health care.

I (Sammye) was honored to lead the Board of Directors and the CEO Search Committee throughout the transition season as we worked through a thorough discernment process. In March of 2023, Katie Richards stepped into the Interim CEO role, and in June, the Board of Directors announced that after an extensive national search, Katie is clearly the best person to serve as Siloam Health's President & CEO and lead us into the future. **We are all energized about the opportunities ahead of us to continue to meet the growing needs of our marginalized neighbors.**

Even amidst the milestone moments in Siloam's life, the biggest news is this – our amazing team did not miss one beat throughout all the celebrations and transitions! From July 2022 through June 2023, **Siloam increased the number of patients we served to more than 6,600** - a new high mark for the third consecutive year. This kind of growth is only possible because of supporters like you who see the needs of our new neighbors and respond with generosity.

We hope that this annual report will paint a picture of the breadth and depth of health care our neighbors in need find at Siloam – none of which can happen without your investment. Our patients are equipped to live physically, emotionally, and spiritually healthy lives and to feel at home in our community **because you choose to give** of your time, talent, finances, and prayers.

Thank you for your partnership,



Sammye Woods

Chair, Board of Directors

A handwritten signature in cursive that reads "Sammye Woods".



Katie Richards

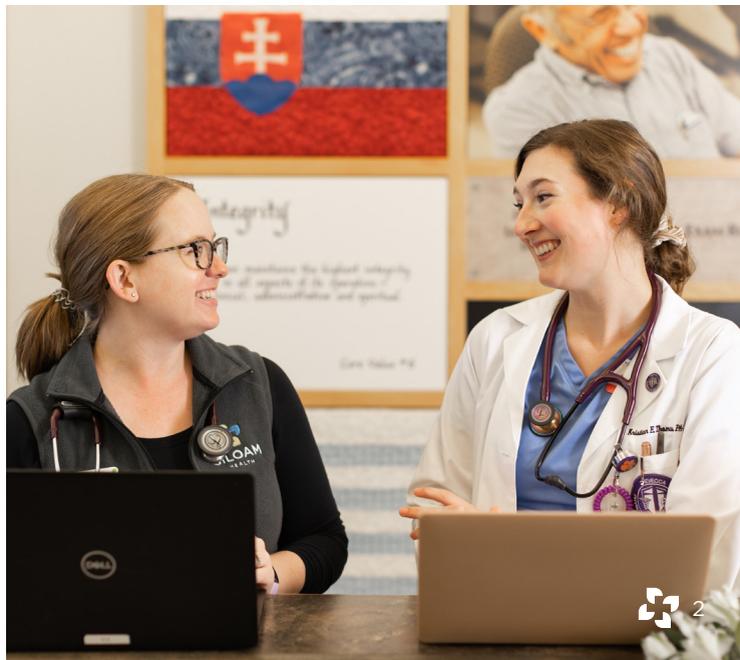
President & CEO

A handwritten signature in cursive that reads "Katie Richards".



Siloam Health is a faith-based nonprofit health care organization that has been providing care for those in need for more than thirty years.

Siloam Health provides whole-person medical care for the underserved, promotes community health among marginalized immigrants and refugees, and offers student education for the next generation of health care providers.



30 YEARS OF HEALTH CARE TRANSFORMED BY LOVE

OUR STORY



1991

Siloam starts providing care at an apartment in Nashville's Edgehill neighborhood. Siloam's founder, Dr. David Gregory, sees patients on Monday evenings and patients are asked to contribute \$2 per visit.



1992 - 2001

Siloam experiences steady growth as demand increases for our services, especially in Nashville's increasing immigrant and refugee communities.



2001

Siloam begins a formal partnership to administer refugee medical screenings for every refugee resettled in Davidson County.



2005

Thanks in large part to a \$1.5 million donation from HCA Healthcare, Siloam opens the doors of a brand-new clinic located on Gale Lane, moving into our new home completely debt-free.



2012

Siloam formalizes student education programs to train the next generation of health professionals, training more than 50 students each year in the art of whole-person care.



2014

Siloam launches community health initiatives to address the social determinants of health that affect our patients in their own communities.



2020

In the midst of the COVID-19 pandemic, Siloam opens Siloam Health Antioch and provides ongoing public health services to the immigrant community.



TODAY

Siloam is a health care organization that combines medical care, community health, and student education to serve thousands of uninsured, underserved, and culturally-marginalized people from all over the world.

30 YEARS OF HEALTH CARE TRANSFORMED BY LOVE

We celebrated our 30th Anniversary with the help of many of you who helped make 30 years of health care transformed by love a reality.



We kicked off the year with a **Siloam Health Worship Night** hosted by our founding church – Belmont Church – as we gathered virtually with God’s people from many partner churches to remember His faithfulness throughout our decades of ministry.



Our 30th Anniversary Volunteer Celebration placed a distinct focus on the volunteers who have made Siloam Health what it is – from our founders and providers to interpreters and board members.

 **SILOAM HEALTH'S**
 30TH ANNIVERSARY

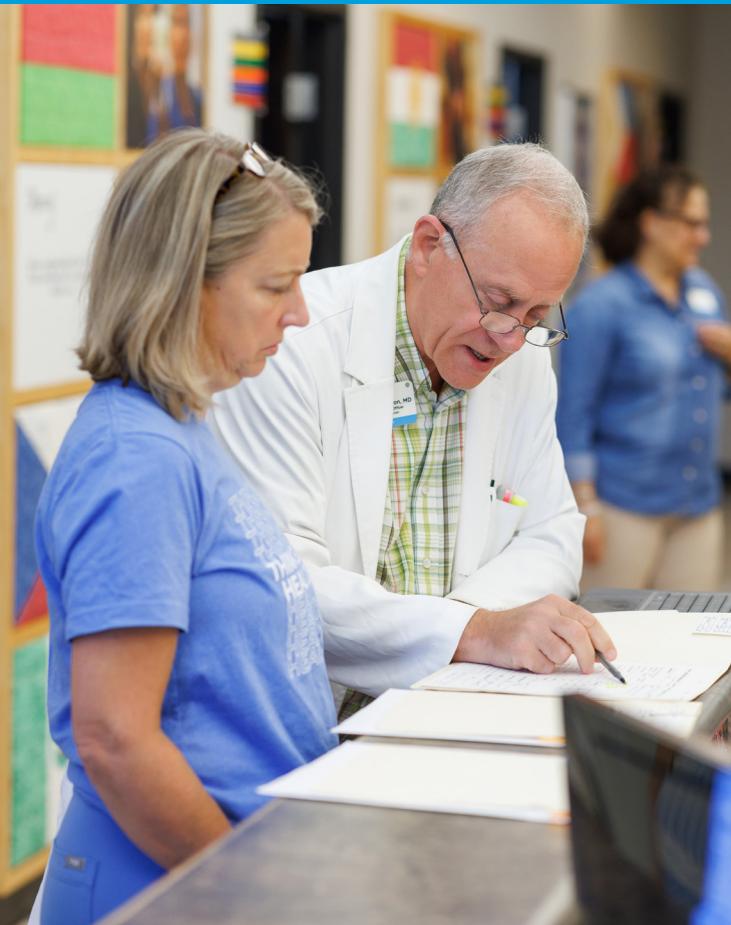
gala

The year culminated with our **30th Anniversary Gala** where 700 people gathered at the Music City Center to celebrate 30 years of health care transformed by love.





2023 AT A GLANCE: MEDICAL CARE



6,638

OF INDIVIDUAL PATIENTS



20,767

OF PATIENT ENCOUNTERS



87

OF HOMELANDS REPRESENTED THROUGHOUT OUR PATIENT POPULATIONS



52

OF LANGUAGES SPOKEN BY PATIENTS





CECILIA'S STORY

One of the joys that comes with providing health care across several decades is the opportunity to care for patients in crisis and then see how they are able to flourish in their lives for years afterward.

When Cecilia, a long-time Siloam Health patient, visited for a routine test in 2010, she told her provider that she felt a lump in her breast. A biopsy later confirmed cancer, and her care team quickly worked to establish a plan. She explains how Siloam “found great doctors and specialists for me...I felt such a sense of value seeing how people here valued me as a person.”

As Cecilia's treatment moved forward, she relied on Siloam staff members for care, comfort, and prayer. She formed lasting relationships with them and shares

that “Brenda, Rebecca, Diana, Mariela, my doctors, all of the staff here gave me so much comfort when I needed it.”

Thankfully, Cecilia's journey with cancer had a positive outcome. Now, 12 years later, she is still a Siloam patient (and cancer-free!) and says, “I come here for all my checkups - whatever it is, I come here...All the care that you receive at Siloam is very good. They don't ask anything of you, but they give their all.”

“I am very happy and extremely grateful to Siloam and to the Lord. I always ask God to protect Siloam.”

Cecilia's joy and prayers are a gift to Siloam, and we are honored to provide the ongoing health care she needs to flourish in her life.



2023

2012



2023 AT A GLANCE: COMMUNITY HEALTH



OF COMPREHENSIVE CARE PATIENTS SERVED THROUGH THE CHW PROGRAM



OF RAPID RESPONSE PATIENTS SERVED



% OF PATIENTS WITH IMPROVED CHRONIC HEALTH METRICS AFTER ENROLLMENT

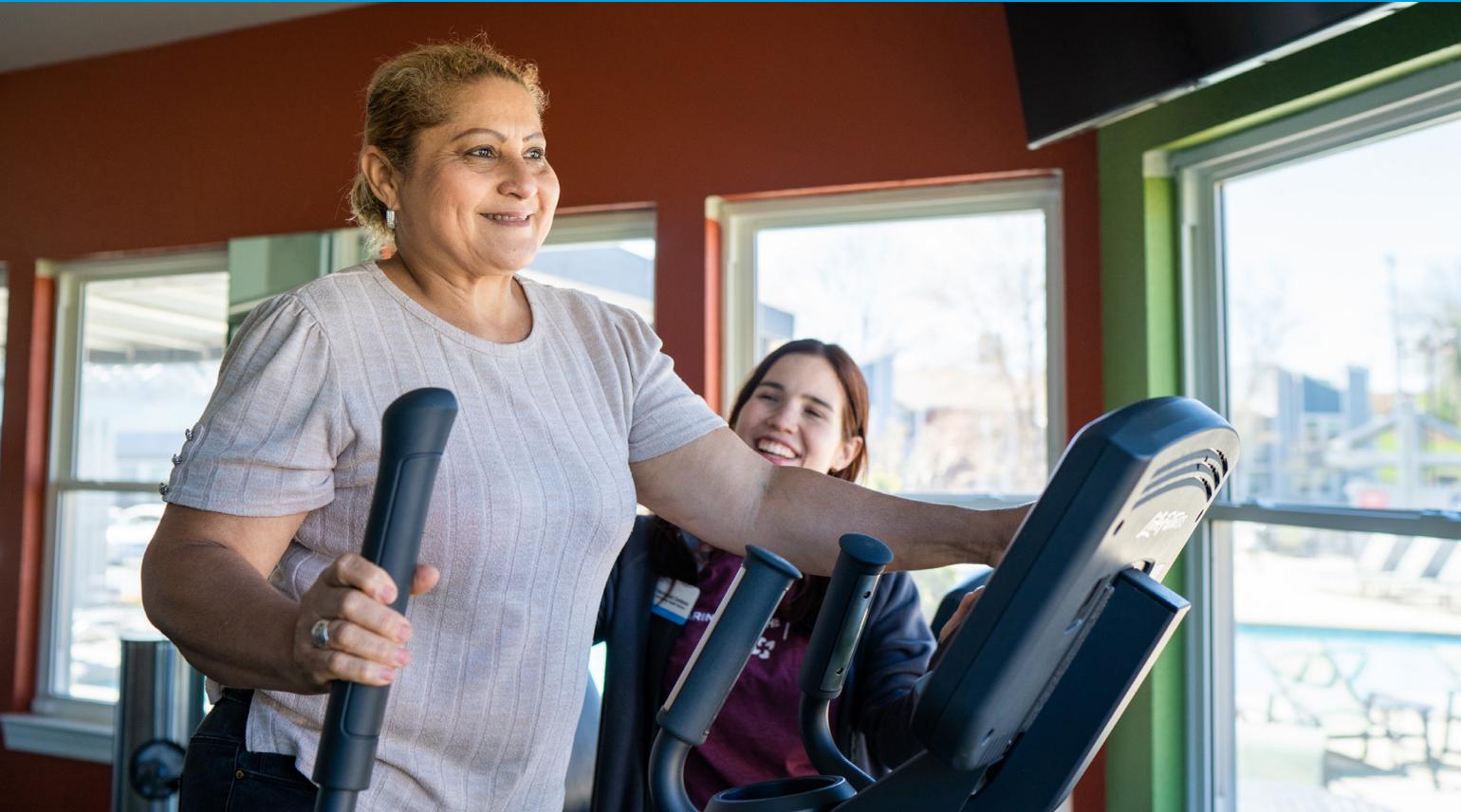


% OF PATIENTS WHO MET ONE OR MORE PATIENT-CENTERED GOALS





YOLANY'S STORY



Originally from Honduras, Yolany spent many years in Houston before moving to Nashville while struggling with difficult-to-manage diabetes and experiencing the mental toll of fleeing domestic violence. Even so, it wasn't until she began experiencing numbness in her right hand and arm that she sought care at Siloam.

The clinical team addressed the issue, helped get her diabetes and high blood pressure in check, and provided the support she needed for her mental health. They also knew that **working with a community health worker would provide Yolany with the best opportunity for long-term health improvement.**

So, Yolany began working with Community Health Worker Leo Galaviz to address basic

needs and pursue a healthy diet. Yolany shares, **“Because of Siloam, I am more aware of what I can eat and cannot eat. I’m more aware of my health.”**

In addition to her physical health, Yolany also found that her depression began to subside as she talked with Leo every week. She shares “I have hope because I know there is a person who wants to help me, to really help me.”

At Siloam Health, Yolany has experienced compassionate care, been empowered to understand how her daily choices affect her health, and acquired tools that have improved her whole life. **“Before Siloam, I felt depressed; now I feel encouraged... Siloam helps people in need – like I was.”**



2023 AT A GLANCE: STUDENT EDUCATION



% OF STUDENTS WHO REPORTED INCREASED UNDERSTANDING OF HOW TO PROVIDE BEHAVIORAL HEALTH AND SPIRITUAL CARE TO PATIENTS



% OF STUDENTS WHO REPORTED INCREASED COMFORT IN WORKING WITHIN A POVERTY MEDICINE FRAMEWORK AND PROVIDING CROSS-CULTURAL HEALTH CARE



OF UNIVERSITIES SILOAM PARTNERED WITH

- Belmont University
- Carson-Newman University
- University of Central Arkansas
- Lincoln Memorial University
- Lipscomb University
- Tennessee Tech University
- University of Tennessee at Chattanooga
- University of Tennessee at Knoxville
- Trevecca Nazarene University
- Vanderbilt University



OF STUDENTS WHO WERE TRAINED THROUGH SILOAM'S STUDENT EDUCATION PROGRAMS:

- Medical Students: 9
- Pharmacy Residents: 13
- Medical Residents: 8
- Nurse Practitioner Students: 5
- Physician Assistant Students: 8
- Public Health Students: 1
- Counseling Students: 2
- Social Work Students: 1





YOUSSEF'S STORY

Youssef Sabet, was born and raised in Egypt, but moved to Nashville when he was fourteen years old. As a medical student at Lincoln Memorial University, he chose Siloam Health for two of his rotations because, as he simply states, **“I love the mission and I love the comprehensive continuous care.”**

Youssef learned many lessons at Siloam and says “I was very impressed by how the doctors know their patients so well: what they are going through and how to personalize their care and eliminate barriers. **Whether it is language, money, transportation, culture, or anything: Siloam does everything possible to eliminate those kinds of barriers to health.** That is one of the reasons I went into medicine - to break down those barriers.”

Youssef has learned what it means to practice medicine as Christian through seeing others embody the way of Jesus and shares that **“The biggest thing I’ve learned is what it means to put the patient first.** We all went into the field for patients, and that’s exactly what I saw at Siloam - wanting to sacrifice for the sake of the patients. Putting others first is what Christ taught us to do, and I see that at Siloam Health.”

Practicing this kind of medicine is something Youssef considers a personal calling. He explains that “I am passionate about caring for the underserved because I was one of them at one point. I am an immigrant, and **I feel a personal alignment with Siloam because this is exactly what I want to do: help those who are underserved.**”





2023 AT A GLANCE: VOLUNTEERS



OF VOLUNTEERS



OF HOURS
DONATED



\$ VALUE OF
VOLUNTEER SERVICE



DR. TRACY DOERING'S STORY

Volunteers have played a vital role at Siloam Health since our founding - in fact, Siloam wouldn't exist without the volunteers who conceived our mission and organized the initial efforts around it.

Dr. Tracey Doering has been seeing patients as a volunteer at Siloam since the early days at the original Edgehill clinic. While much has changed at Siloam in the years since then, the importance of the mission has kept her here. "The mission to serve the underserved and immigration population is so needed and doing it with spiritual support adds to the value... I feel a true dedication to it," Dr. Doering shares.

Dr. Doering's dedication to the mission is driven by the need she sees, but she also notes that she gets a **"great sense of joy serving this population of patients."** She also enjoys serving alongside the dedicated team at Siloam, explaining that she has an "enormous respect for all the providers and staff."

A sense of missional purpose, the joy found in fulfilling it, and appreciating those with whom you serve is a recipe for longevity - this has inspired Dr. Doering to serve with Siloam for nearly 25 years of our 30 years! **We are grateful to Dr. Doering for the great gift of her time and talents as we work together to provide whole-person care for the culturally marginalized decade after decade.**





FINANCIAL HIGHLIGHTS

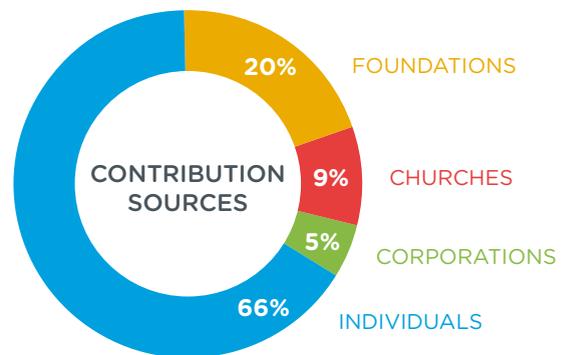
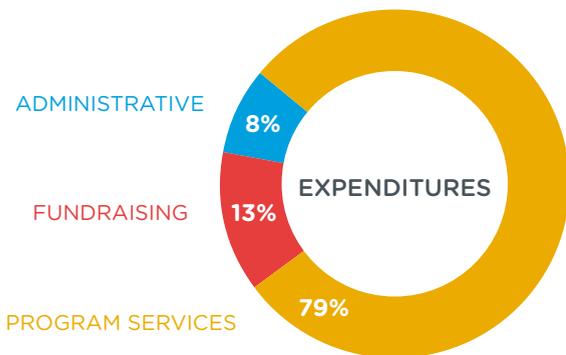
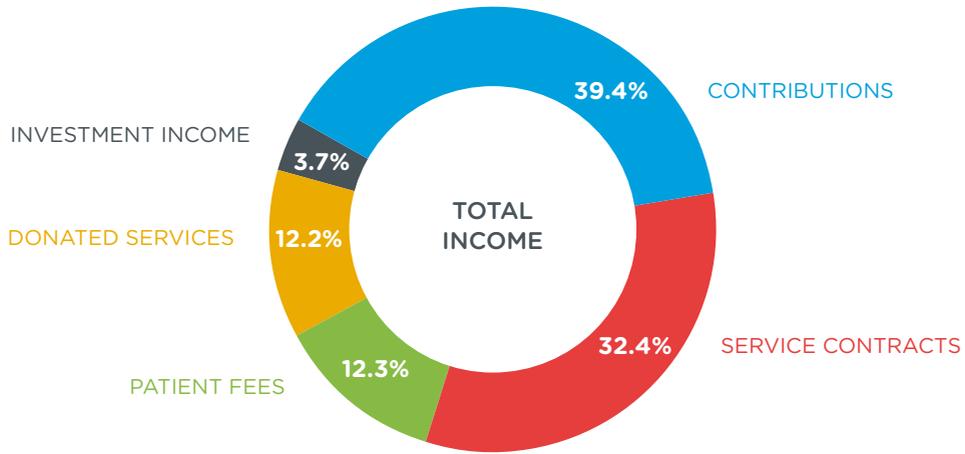


TOTAL ASSETS	\$10,723,314
CASH	\$5,606,031
SECURITIES	\$2,356,703
PROPERTY + EQUIPMENT	\$1,913,801
OTHER ASSETS	\$846,779
LIABILITIES & EQUITY	\$10,723,314
CURRENT LIABILITIES	\$489,009
TOTAL EQUITY	\$10,234,305
INCOME	\$7,115,003
EXPENSES	\$7,890,579





FINANCIAL HIGHLIGHTS



SILOAM HEALTH DONORS

\$25,000+

Ascension Health Ministry
Bank of America Charitable
Foundation
Charis Foundation, Inc.
ESME Foundation
HCA Healthcare Foundation
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\$10,000 - \$24,999

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Paul & Missy Wallace
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Julie Weaver
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Tom Wills
Sammye Woods

\$2,500 - \$4,999

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 Saint Thomas West Hospital
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 The Balloon-A-Gram Company
 Vanderbilt University Medical Center
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CHURCHES

Belmont Church
 Brentwood Baptist Church
 Brentwood United Methodist Church
 Brentwood United Methodist Women
 Christ Church Nashville
 Christ Presbyterian Church
 Church of the City
 Church of the Holy Spirit
 Church of the Redeemer
 Covenant Presbyterian Church
 Cross Point Church
 Downtown Presbyterian Church
 Edgefield Church
 Fellowship Nashville
 First Presbyterian Church of Nashville
 Hills Hills Baptist Church
 Grace Center
 Grace Community Church
 Hillsboro Presbyterian Church
 Immanuel Baptist Church
 Johnson's Chapel UMC
 Long Hollow Church
 Mt. Carmel Baptist Church
 Oak Hill Assembly of God
 Otter Creek Church
 Second Presbyterian Church
 Southminster Presbyterian
 St. Bartholomew's Episcopal Church
 St. George's Episcopal Church
 Stephens Valley Church
 Swift Tabernacle Baptist
 The Village Chapel
 West End Community Church
 West End United Methodist Church
 West Meade Fellowship
 Woodmont Baptist Church

* *GLOCAL Partner who gives monthly to Siloam Health.*

\$500 - \$999

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 Lawson & Mary Lauren Allen
 Ronald Alvarez
 Dwaine Anderson & Leilani Boulware*
 Michael & Alissa Anderson
 Jay & Christine Archer
 Joy Arnold
 Mike Baas
 Ken & Brenda Barker*
 Al & Mary Bedinger
 Gary & Allena Bell
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 Brown Brothers Harriman & Co.
 Capital One
 Caterpillar Financial
 Services Corporation
 Community Health Systems
 Cumberland Capital Partners, LLC
 Dell, Inc.
 Fox's Donut Den
 Gresham Smith
 H.G. Hill Realty Company, LLC
 HarperCollins Christian Publishing
 HCA Healthcare/TriStar Health
 Healthcare Realty Trust Inc.
 KBM, Inc
 Laundry Depot of Mississippi, LLC
 Lee, Danner and Bass
 Lipscomb University
 Martin & Zeffoss, Inc.*
 Music City Dental, PLLC*
 Nashville Artist Collective
 Nashville Skin
 Pinnacle Financial Partners
 REN Dermatology



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Siloam Health's mission is to share the love of Christ by serving those in need through health care.