



2024 ANNUAL REPORT



SILOAM HEALTH

Health Care Transformed By Love

DEAR SILOAM PARTNER,

On behalf of the board and staff of Siloam Health, we want to express our gratitude for your partnership as we consider all God accomplished during the 2023-24 fiscal year. Because of your generosity, our uninsured and underserved neighbors from many nations were empowered to live healthy lives.

While the biggest headline of Siloam's fiscal year (July 1, 2023 – June 30, 2024) might be the new season of leadership, we believe the true headline is the great work of Siloam's staff and volunteers who served faithfully through the season of transition. **With your partnership, we cared for more patients this year than in any other year in Siloam's history!** We provided health care for more than 6,800 people - a new high mark for the fourth consecutive year.

On the first day of the fiscal year, I officially became the President & CEO after serving as the Chief Development Officer for nine years, and Dr. Doug Heimburger became the Chair of the Board of Directors. We quickly got to work solidifying our senior leadership team by filling a few key roles to guide Siloam Health into the future, and we dove head-first into strategic planning. **It has been a year of renewed commitment to our mission, planning for the future, and going about our daily work of sharing the love of Christ by serving those in need through health care.**

This year, that ongoing work included more than 20,000 patient encounters across our two clinics, 100% of community health patients who met at least one of their patient-centered goals, and partnerships with nine universities to provide student education across eight different health disciplines. **We are also excited to celebrate that we have cared for nearly 10,000 people at Siloam Health Antioch since its opening in 2020!** These numbers are only part of the story, though. As you flip through the following pages, I hope you'll also pause to read the powerful, personal stories of our patients.

All of these achievements were made possible by donors like you who see the needs of our neighbors from many nations and respond with generosity. **As you continue reading, we hope you gain a renewed sense of how your support empowers them to lead physically, emotionally, and spiritually healthy lives and to feel at home in our community.** Thank you for sharing the love of Christ with us by offering your time, talent, finances, and prayers.

Gratefully,



Katie Richards
President & CEO



Dr. Doug Heimburger
Chair, Board of Directors

Siloam Health is a faith-based health care nonprofit that has been providing care for those in need for more than thirty years.

Siloam Health provides whole-person medical care for the underserved, promotes community health among marginalized immigrants and refugees, and offers student education for the next generation of health care providers.





2024 AT A GLANCE: MEDICAL CARE



6,849

OF INDIVIDUAL PATIENTS



20,583

OF PATIENT ENCOUNTERS



90

OF HOMELANDS REPRESENTED THROUGHOUT OUR PATIENT POPULATIONS



57

OF LANGUAGES SPOKEN BY PATIENTS



EDDY'S STORY

Eddy's journey with Siloam Health began three years ago during a time of urgent medical need. An immigrant from Honduras, Eddy found himself struggling with an umbilical hernia but without medical insurance. **At the recommendation of a friend from church, Eddy found the care he needed at Siloam along with a referral to Ascension Saint Thomas Hospital for reduced-cost surgery.**

Beyond the immediate relief from his hernia, Eddy's ongoing relationship with Siloam has profoundly impacted his overall health and well-being. He shares, "It has changed for the better. Since I have no medical insurance, Siloam has been very helpful to me."

Under the attentive care of his primary care physician, Dr. Kristin Martel, and Siloam Pharmacist, Dr. Elisa Greene, Eddy tackled his next significant health challenge: diabetes.

Dr. Martel recalls, "When we finally had access to a continuous glucose monitoring free trial, we convinced him to utilize it so that he would have a better understanding of how high his blood sugar was throughout the day. I was grateful to Dr. Greene for educating him on how to use the monitor. Then, after just a few weeks, this resource and his improved understanding of his disease allowed him to have confidence that the insulin would actually improve his health."

Within just two months, his A1C levels reached a healthy range! This remarkable achievement reflects his commitment and the dedicated support from his care team.

Eddy's experience at Siloam illustrates the importance of health care access for uninsured neighbors and highlights the transformative power of patient education.





SILOAM HEALTH ANTIOCH AT A GLANCE

Siloam Health opened a clinic in the 37013 zip code in 2020 to meet the need for health care where many of Siloam's patients reside. In the four years since, nearly 10,000 people have found whole-person health care at Siloam Health Antioch.



3,599

OF INDIVIDUAL PATIENTS IN 2024



41%

% OF ANTIOCH PATIENTS WHO LIVE IN 37013 IN 2024



9,587

OF INDIVIDUAL PATIENTS SINCE OPENING IN 2020



On a Monday in late 2020, José and his wife sat in their car deciding if they should drive to Siloam Health Antioch. He had spent the last year dealing with difficult joint pain that left him unable to care for himself. “I couldn’t walk. I couldn’t go to the bathroom. I couldn’t dress myself. I couldn’t do anything...It was really bad.”

After seeking treatment with little relief, José struggled with pursuing care from a new provider. He shares, “for me, this was just another clinic to visit...Everywhere I go before Siloam never felt the way I feel here... they assume what was my problem without look into it...I was tired of that.”

Thankfully, José’s wife convinced him to trust our Antioch clinic with his health, and

he says, “**That first visit with Dr. Henderson change my point of view on doctors.**” Dr. Henderson truly listened and then initiated a plan that led to the care team diagnosing him with psoriatic arthritis. Now, after comprehensive treatment, his condition is in remission. “It’s like I’m back again and I am almost what I was before... the way I feel it is like it’s me once again so I can provide for my family. Be there for them.”

The care José received at Siloam now allows him to flourish at work and home, and he no longer doubts whether it’s worth it to go to the doctor because of the compassionate care he finds at Siloam Health. He shares, “I’m never going to forget Dr. Henderson, Dr. Martel, and everybody [at Siloam].”



2024 AT A GLANCE: COMMUNITY HEALTH



OF COMPREHENSIVE CARE PATIENTS SERVED THROUGH THE CHW PROGRAM



OF RAPID RESPONSE PATIENTS SERVED



% OF PATIENTS WITH IMPROVED CHRONIC HEALTH METRICS AFTER ENROLLMENT



% OF PATIENTS WHO MET ONE OR MORE PATIENT-CENTERED GOALS





GRACIELA'S STORY



Graciela moved to Nashville from Mexico looking for a better future for herself and her children. Shortly after arriving, her daughter became sick, and she came to Siloam Health seeking medical care. **Once at Siloam, Graciela realized that she needed care too - she was anemic and suffering from depression during a painful season of life.**

Graciela shares that “I was facing separation from my husband... and a very difficult situation with one of my sons.” Through Siloam’s whole-person care model, she was referred to community health worker, Leo Galaviz, who began to walk alongside her providing physical, emotional, and spiritual support.

Leo worked with her to address the aspects of her life that were impacting her health. Leo helped Graciela solve issues related to

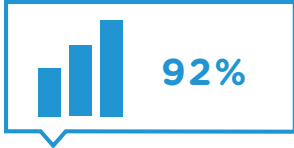
her living situation and helped her access to food for her and her six children. Leo also provided resources for her spiritual health: she connected Graciela to a local church, and regularly prayed with her.

While working with Leo, Graciela’s son tragically passed away, but she says that “She was with me all the time. Leo helped me through that.” Graciela says of Leo **“I needed to talk to someone... and she’s been a big help to me.”**

Not only was Leo’s presence a steady comfort during a difficult time, but she empowered Graciela to flourish and live a healthier life for the future. Now, Graciela’s living situation and overall health has improved, and she is a part of a church community which provides her with ongoing support and friendship.



2024 AT A GLANCE: STUDENT EDUCATION



% OF STUDENTS WHO REPORTED INCREASED UNDERSTANDING OF HOW TO PROVIDE BEHAVIORAL HEALTH AND SPIRITUAL CARE TO PATIENTS



% OF STUDENTS WHO REPORTED INCREASED COMFORT IN WORKING WITHIN A POVERTY MEDICINE FRAMEWORK AND PROVIDING CROSS-CULTURAL HEALTH CARE



OF UNIVERSITIES SILOAM PARTNERED WITH:

- Belmont University
- Lipscomb University
- Marian University
- University of Tennessee Memphis
- University of Tennessee Knoxville
- Trevecca Nazarene University
- Vanderbilt University



OF STUDENTS WHO WERE TRAINED THROUGH SILOAM'S STUDENT EDUCATION PROGRAMS:

- Medical Students: 8
- Pharmacy Residents: 14
- Medical Residents: 12
- Nurse Practitioner Students: 3
- Physician Assistant Students: 7
- Counseling Students: 1
- Social Work Students: 1





PHARMACY STUDENTS' STORY

Since 2011, Siloam Health has partnered with Belmont University's College of Pharmacy and Health Sciences to train future pharmacists in the art of culturally-sensitive, comprehensive care. Dr. Elisa Greene, our Staff Pharmacist and Belmont Professor of Pharmacy Practice, works closely with each rotation of students to ensure they have practical training in Siloam's whole-person model.

Breyuna Lenoir and Laura Moyer are fourth-year pharmacy students at Belmont who served together at Siloam Health, an experience they say stands out as unique among their rotations. Breyuna shares that **"The different populations of patients [from] all over the world...no matter where they come from, they always get quality care. And I think that's different from my other rotations."**

For Laura, being viewed as a colleague set

the tone for her time at Siloam. She shares, **"I felt like an integral part of the team. I felt like my opinions were valued, and when people asked me for my thoughts on a clinical scenario, they really deeply valued it even though I'm just a student; that was certainly different from any other rotation experience I've had."**

Breyuna and Laura found their time at Siloam not only rewarding, but transformational in their careers – both are now working toward post-graduate pharmacy residencies and credit Dr. Greene with their decision. Breyuna shares, "Not only do I want to do a residency, but I want to be an ambulatory care pharmacist like her because not only did she push us, but she also motivated us, and she saw so much in us that I personally didn't see in myself when I got here." Laura adds, **"I can't really put into words how deeply I appreciated this experience."**





2024 AT A GLANCE: VOLUNTEERS



OF VOLUNTEERS



OF HOURS
DONATED



\$ VALUE OF
VOLUNTEER SERVICE



For Antioch native Tigist Tilahun, volunteering with Siloam Health is about making a difference where she lives. “The moment I discovered Siloam and its new branch in Antioch, my hometown, I was excited because I wanted to join a system that actively contributes to the well-being of my community. Siloam doesn’t just acknowledge but genuinely cares for the underserved, and that deeply aligns with my core aspirations.”

Tigist, who struggled to find a reliable primary care provider herself, understands the challenge is only greater for those who are uninsured. She shares, “I’d hop around from clinic to clinic, trying to pin down the right fit. The frustration and uncertainty from that experience are all too familiar. **I’m convinced that Siloam’s services are exactly what Nashville needs.**”

As a clinic support volunteer, Tigist has had the opportunity to witness the details of day-to-day clinical logistics at Siloam, and shares **“It’s inspiring to see how every Siloam volunteer, staff member, and supporter plays a crucial role in delivering comprehensive care for the whole person — every individual effort truly makes a difference.”**

That difference extends to the way staff and volunteers treat each other. Tigist recalls, “What has impressed me about Siloam is the incredibly supportive and inclusive work environment. Every shift at Siloam is marked by someone expressing gratitude for my contributions.” She continues, **“I [also] had the privilege of participating in morning prayers, and it struck me as beautiful how everyone comes together to pray for one another, setting a positive tone for the day ahead.”**

Hometown volunteers like Tigist remind us of the welcoming spirit of Nashville and its people. We are grateful for volunteers, supporters, and staff who see the needs of the culturally marginalized and respond with action.





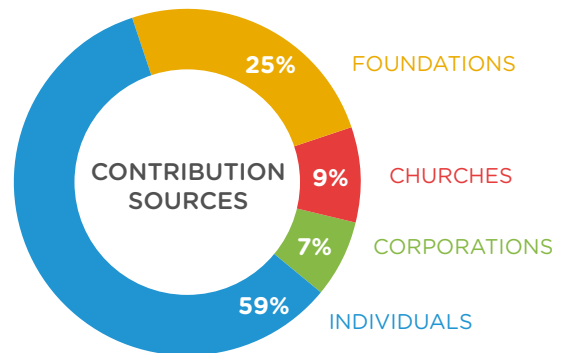
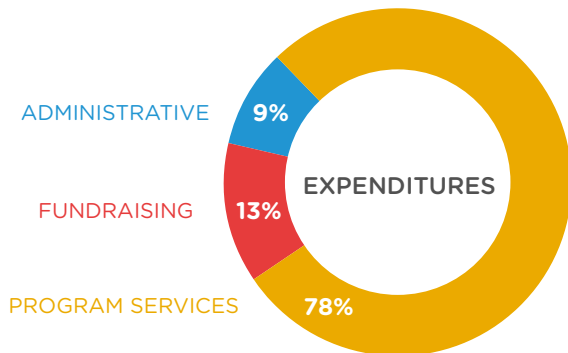
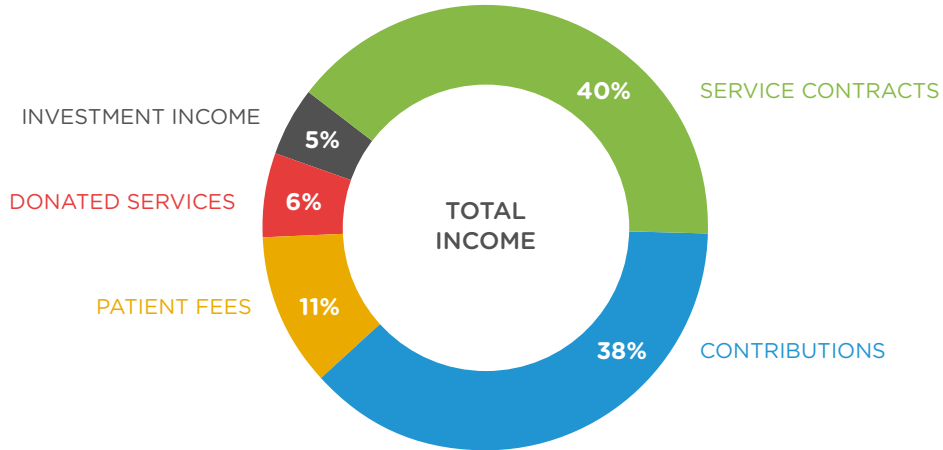
FINANCIAL HIGHLIGHTS



TOTAL ASSETS	\$10,290,223
CASH	\$4,884,146
SECURITIES	\$2,633,006
PROPERTY + EQUIPMENT	\$1,858,668
OTHER ASSETS	\$914,403
LIABILITIES & EQUITY	\$10,290,223
CURRENT LIABILITIES	\$530,926
TOTAL EQUITY	\$9,759,297
INCOME	\$7,474,745
EXPENSES	\$7,949,753



FINANCIAL HIGHLIGHTS



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\$25,000+

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 Christ Presbyterian Church
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 Church of the Holy Spirit
 Church of the Redeemer
 Covenant Presbyterian Church
 Cross Point Church
 Downtown Presbyterian Church
 Edgefield Church
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 Forest Hills Baptist Church
 Grace Center
 Grace Community Church
 Hillsboro Presbyterian Church
 Immanuel Baptist Church
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 Long Hollow Church
 Mt. Carmel Baptist Church
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 Church, Martha Group
 Oak Hill Assembly of God
 Otter Creek Church
 Second Presbyterian Church
 Southminster Presbyterian Church
 St. Bartholomew's
 Episcopal Church
 St. David's Episcopal Church
 St. George's Episcopal Church
 The Village Chapel
 The Village Church Nashville
 West End Community Church
 West End United
 Methodist Church
 Woodmont Baptist Church
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*GLOCAL Partner who gives monthly to Siloam Health.



SILOAM

HEALTH

Health Care Transformed By Love

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Siloam Health's mission is to share the love of Christ by serving those in need through health care.